

# Fibertex is looking for Sales Manager Industrial



## Job summary

Sales Manager will be working with nonwovens used for furniture and bedding industry purposes. With reference to Sales Director she/he will be responsible for sales activities in mostly central European and South European markets. This includes close contact with customers, and participants on development of strategy for individual markets and customers.

## Job responsibilities

- Actively search for new customers and applications
- Make calculations and offers
- Follow-up on daily business
- Execution of sales strategy
- Regular reporting and forecasting

## Job requirements

- Sales experience, preferably in textile or nonwovens industry
- Very good communication skills
- Drive for success
- Technical background (machine engineering or technical textile)
- Relevant university or business school degree
- Fluent on English, Polish language capabilities is an advantage
- Willingness for frequent traveling

## We offer

- Challenging position in an international company experiencing strong growth
- Work with a technically challenging product geared for the future
- Competitive conditions and other benefits
- Good opportunities for personal development

*If you want to share our success in a strong growing environment of Fibertex Group, and you are looking for challenging position with good development potential, we are ready to provide you with further information or receive your application: Mrs. Iva Tomečková, phone +420 461 573 253, it@fibertex.com or Fibertex, a.s., Průmyslová 2179/20, 568 23, Svitavy, Czech Republic*

*Starting date: soonest possible*



Making the perfect match

## About the company

*Fibertex A/S is a market-leading manufacturer of needlepunch and spunmelt nonwovens which are used for a wide range of applications in the automotive industry, hygiene, flooring, furniture and bedding, hygiene, and filtration, the construction industry and the horticultural and DIY sector. Fibertex A/S is headquartered in Aalborg, Denmark, and has state-of-the-art technology production sites in Malaysia and the Czech Republic as well as sales subsidiaries in several European countries. More than 90% of the production output from the two divisions is exported to countries in- and outside Europe and represents revenue of € 231m in 2008.*